

Case Study: Leasing B2B

Cargo Ship Leasing

A medium-sized, rapidly expanding cargo ship leasing company sought to modernize and streamline its financial operations. With increasing complexity in its business model and a growing fleet, the firm needed a more robust system to manage financial processes, conduct in-depth financial analysis, and improve risk and cash flow planning.



Challenge

-  Fast growing balance sheet over \$1.5B strained existing systems. Leasing contracts managed in Excel.
-  Complexity in financing structures. Public entity consolidation required audit-ready statements.
-  Treasury operations lacked automation, real-time visibility and dynamic forward projections.

Solution

-  Deployment of modern, API-driven SolitX core banking for life cycle management with intuitive front end.
-  Robust asset-side management of leasing contracts. Full liability-side representation of debt instruments.
-  Streamlined liquidity and cash flow management. Advanced Financial Analysis, static, dynamic risk and planning.

Results

- Accurate life-cycle management of assets and liabilities
- Automation in reconciliation and reporting processes
- Access to real-time financial data and analytics
- Parallel accounting across four financial standards
- Increased audit efficiency, reduced preparation time and cost
- Positioned for securitization and complex financing structures
- Scalable Infrastructure for expansion into new markets



Technology

SolitX: Modular, expandable API-based core banking platform for any financial instrument.

AnalytX: Next-gen analysis and risk from static to dynamic, with consistency, clarity and depth.

Front End: Intuitive front end including access for third parties.